

# Building Management System + AI Analytics Platform

On-Premises Intelligence. Real Savings. Zero Compromise.

₹35.2L/yr

Energy Savings  
(Single Site)

268.84T

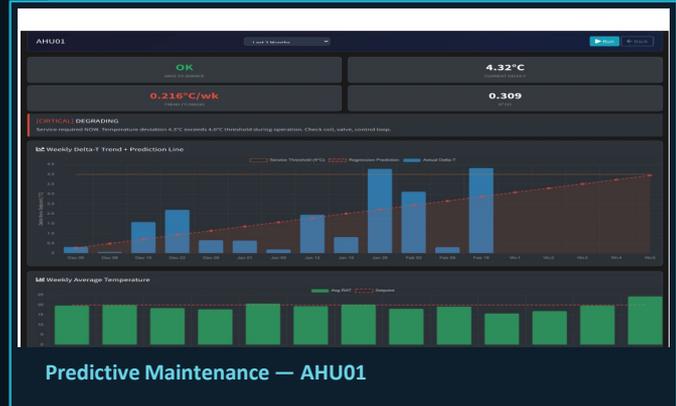
CO<sub>2</sub> Avoided  
per Year

24–72 hrs

Fault Prediction  
Window

56.6%

VFD Energy  
Reduction



# What's Happening in Your Building Right Now

Without AI analytics and smart BMS, buildings lose money silently — every hour, every day.

## Equipment Fails Without Warning

HVAC breakdowns discovered only after temperature complaints — not before failure.

Average downtime  
when reactive

## Energy Waste You Can't See

VFDs running at full speed when 60% is enough. Valves overcooling. Sensors stuck.

Energy wasted on  
average

## No Actionable Data

1,440 stuck sensors, 5,433 anomalies — engineers see alerts but can't prioritise.

Stuck sensors at  
Bafna Ph2 alone

## Compliance Risk

Pharma cleanrooms, OT suites — temperature deviations go undetected for hours.

Detected deviation in  
live pharma site

**EnSmart BMS + AI Analytics solves all four — from a single on-premises platform.**

# One Platform. Every Building System.

EnSmart SmartNova Platform integrates BMS hardware, software and AI analytics — all running on-premises within your infrastructure.

## AI Analytics Engine

Predictive Maintenance · Efficiency Scoring · Load Forecasting · Sensor Anomaly Detection

## Nova Energy Management

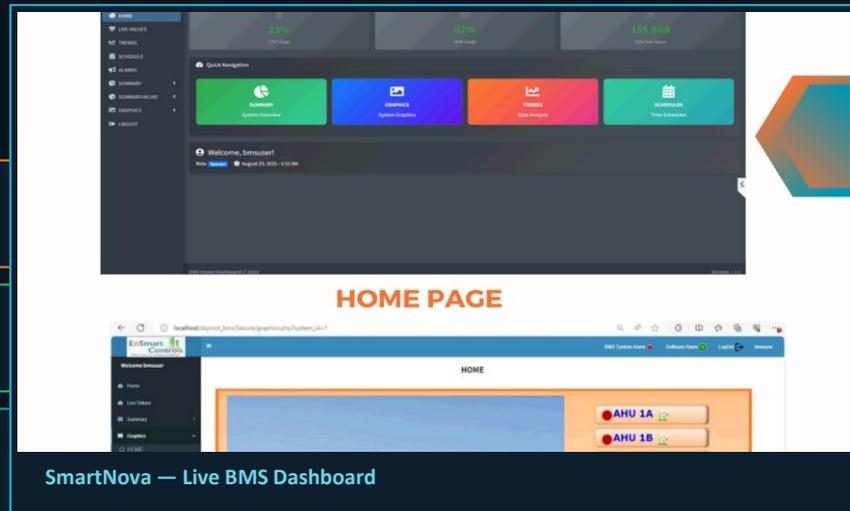
VFD Optimisation · Valve Control · Carbon Reporting · BEE/ECBC 2017 Compliance

## EnSoft BMS / IBMS

HVAC · Fire · Access Control · Lighting · AHU 3D Graphics · Multi-Site Dashboard

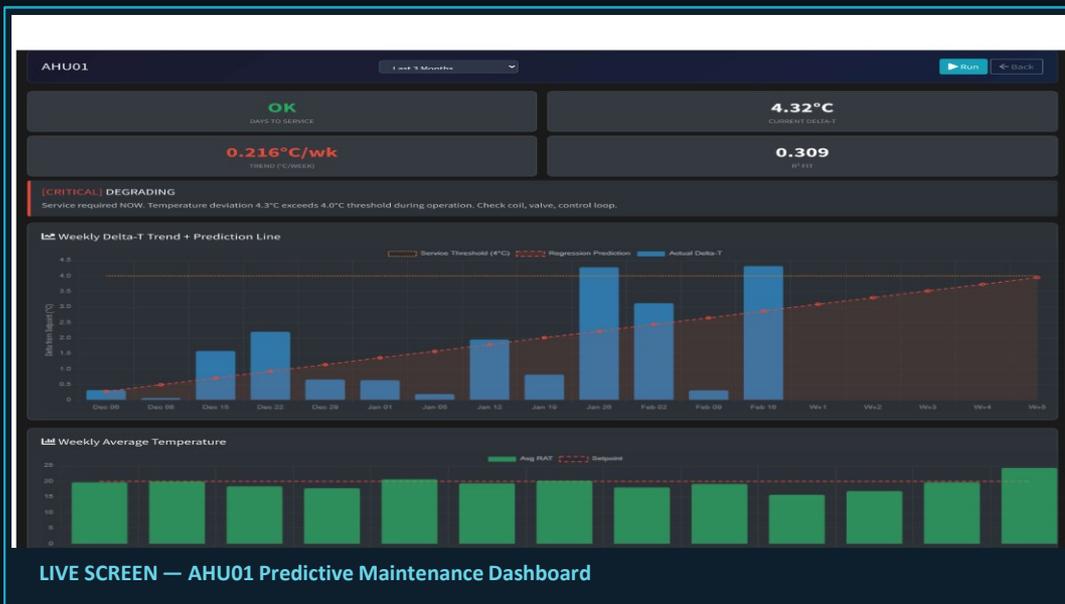
## DDC Controller Hardware

BACnet/IP Native · ARM A53 1.5GHz · -40°C to 60°C · CE/RoHS · ISO 16484 · Made in India



## AI MODULE 1 OF 4 — PREDICTIVE MAINTENANCE

# Know Equipment Will Fail — 24 to 72 Hours Before It Does.



## What This Screen Shows

### [CRITICAL] Degrading

AHU01 temperature deviation 4.3°C exceeds 4.0°C threshold — service required NOW

### Trend Rate: 0.216°C/week

AI regression predicts continued degradation — 5 weeks to critical failure

### Weekly Delta-T Chart

Actual vs predicted deviation shown week-by-week with regression prediction line

### Proactive Action

Facility team can schedule maintenance THIS week — before occupants are affected

**Customer Value: Prevent unplanned downtime.**  
Save ₹1,00,000+ per avoided emergency call-out.

AI MODULE 2 OF 4 — HVAC EFFICIENCY SCORING

# Every AHU Gets a Score. Poor Scores Get Fixed.



## Score Breakdown Explained

**Setpoint Adherence** 23.3/40

Avg 19.34°C vs 20.1°C setpoint

**Temperature Stability** 3.7/25

$\sigma=3.4^{\circ}\text{C}$  — high hunting, PID retuning needed

**Comfort Band Time** 14.9/20

73% of time within comfort band

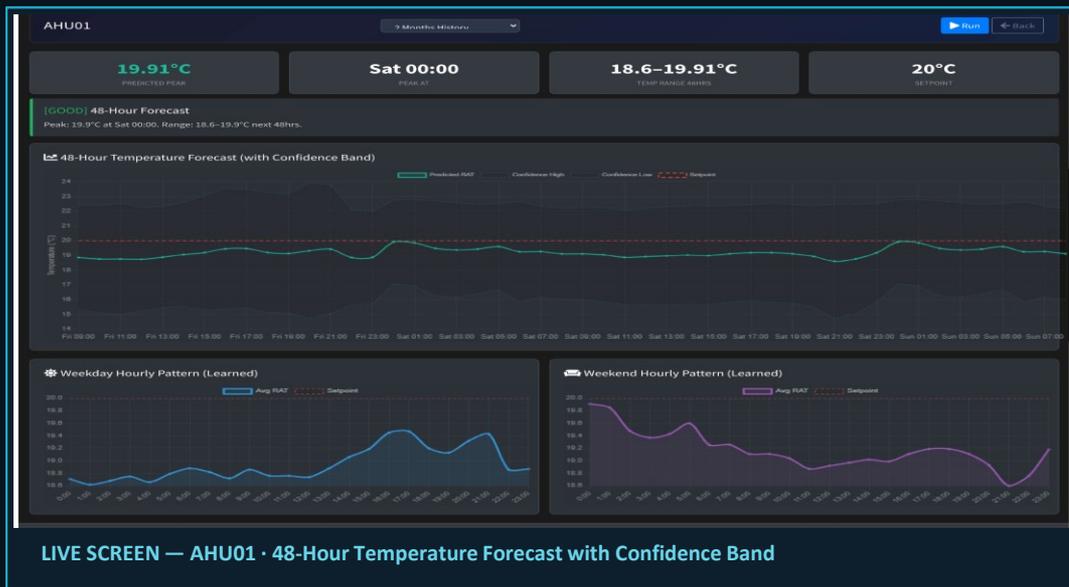
**Sensor Health** 15/15

All sensors operational

**Customer Value: Find underperforming AHUs fast. Prioritise maintenance with data, not guesswork.**

## AI MODULE 3 OF 4 — LOAD FORECASTING &amp; PATTERN LEARNING

# The AI Learns Your Building's Patterns. Then Predicts the Future.



## What the AI Has Learned

### 48-Hour Forecast

Peak predicted: 19.9°C at Sat 00:00. Confidence band shows min/max range for planning.

### Weekday Pattern Learned

AI has learned hourly demand curves — higher loads 10:00–17:00, drop at night.

### Weekend Pattern Learned

Different occupancy profile on weekends — AI schedules HVAC differently automatically.

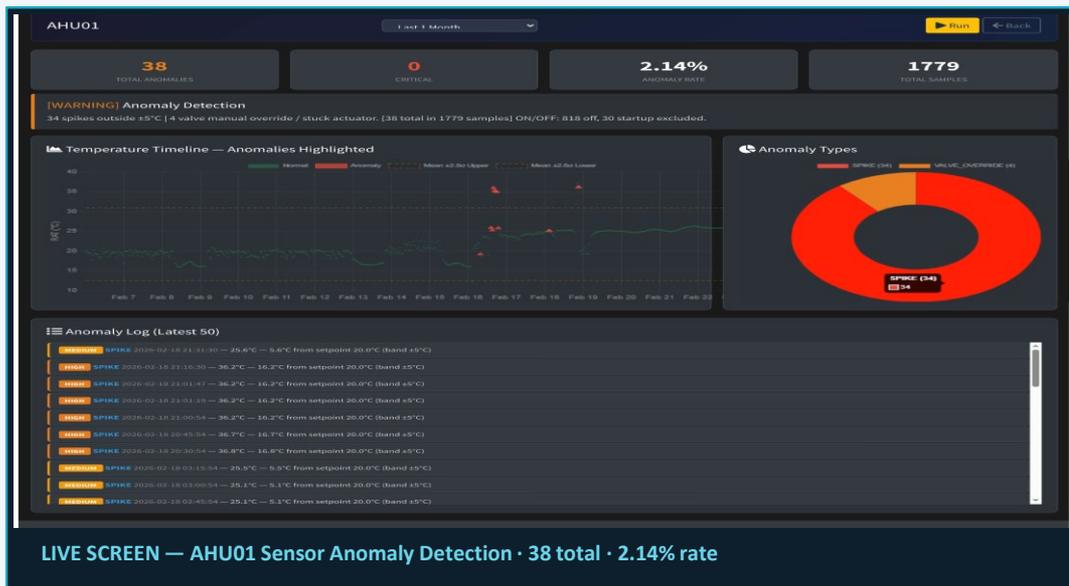
### Pre-Cooling Optimisation

AI pre-cools spaces before peak occupancy — reducing peak energy demand by 15–20%.

**Customer Value: Proactive HVAC scheduling.  
15–20% reduction in peak demand charges.**

## AI MODULE 4 OF 4 — SENSOR ANOMALY DETECTION

# 5,433 Anomalies. 1,440 Stuck Sensors. Detected. Classified. Prioritised.



## Anomaly Types Detected

## Temperature Spikes

1,662

Sudden readings outside  $\pm 2.5\sigma$  — identify sensor faults vs real events

## Flatline Sensors

427

Stuck readings — sensor failure, wiring fault or communication loss

## Valve Override Events

38

Manual overrides during automation — flag for control loop review

## Total Stuck Sensors

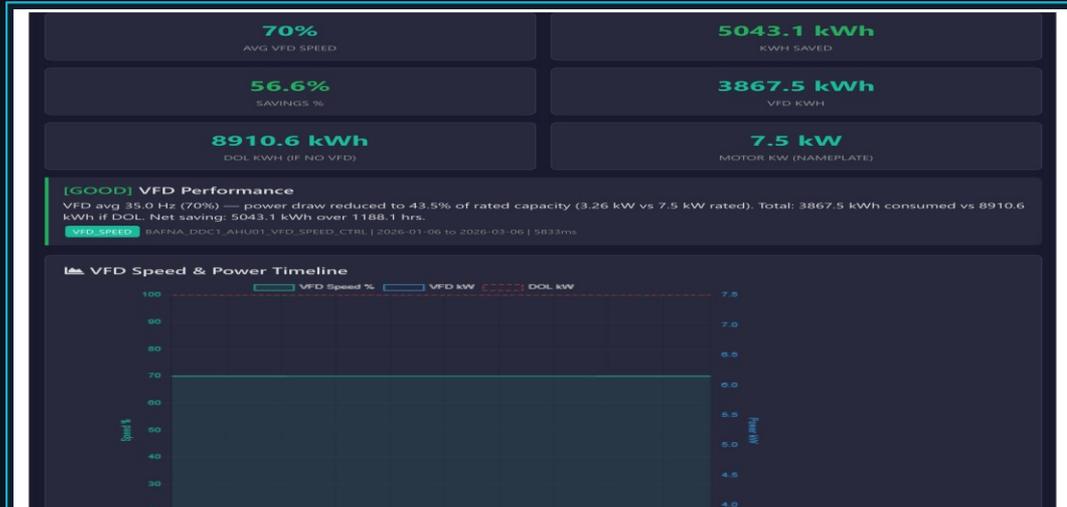
1,440

Across 37 systems at Bafna Ph2 — prioritised by anomaly rate %

**Customer Value: 10–20 pt efficiency gain.**  
**Calibrate sensors before faults cause failures.**

LIVE RESULTS — VFD PERFORMANCE · BAFNA PH2 · AHU01

56.6% Energy Saved on AHU01 Alone.  
20 Systems. ₹28.5 Lakhs Saved per Year.



AHU01 Metrics

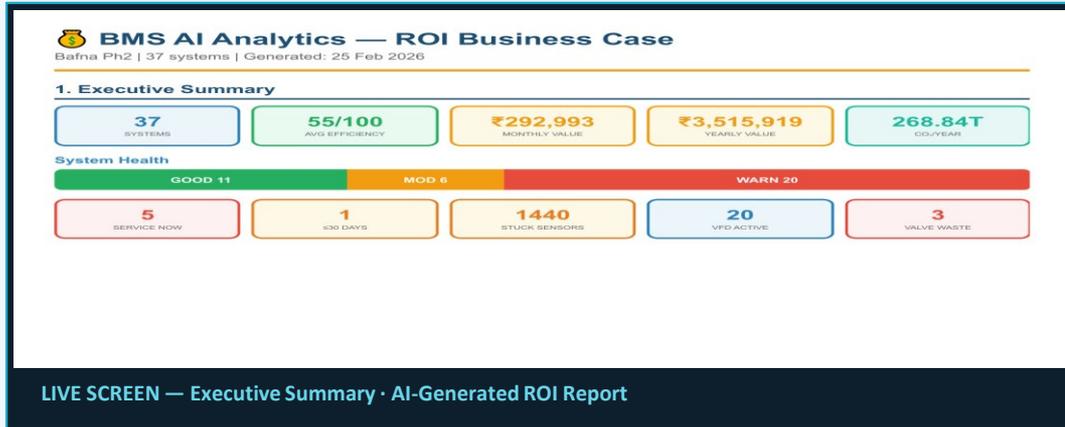
<b>70%</b> Avg VFD Speed
<b>5,043</b> kWh Saved
<b>56.6%</b> Savings %
<b>₹2.85L</b> Yearly Saving/AHU

<b>20</b> VFD Systems Active	<b>27,321 kWh</b> Saved per Month	<b>₹2.37L</b> Monthly EB Savings	<b>₹28.5L</b> Yearly EB Savings	<b>268.84T</b> CO <sub>2</sub> Avoided/Year
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LIVE ROI REPORT — BAFNA PH2 · 37 SYSTEMS · GENERATED 25 FEB 2026

# ₹35.2 Lakhs Per Year.

## Verified. Quantified. Real.



## ROI Breakdown

### VFD Energy Savings (EB)

Monthly: ₹2,37,695

Yearly: ₹28,52,344

20 VFDs · Affinity Law  $P \propto S^3$  · ₹8.7/kWh

### Valve Waste Recovery

Monthly: ₹5,298

Yearly: ₹63,575

3 systems overcooling · PID retuning

### Maintenance Avoidance

Monthly: ₹50,000

Yearly: ₹6,00,000

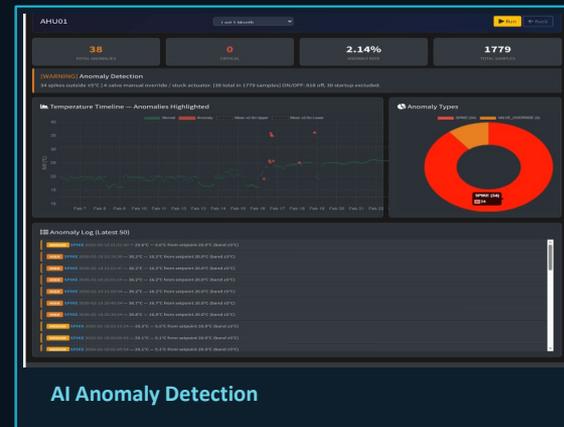
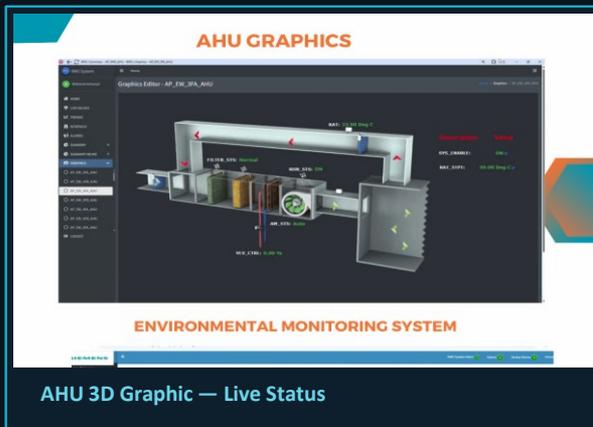
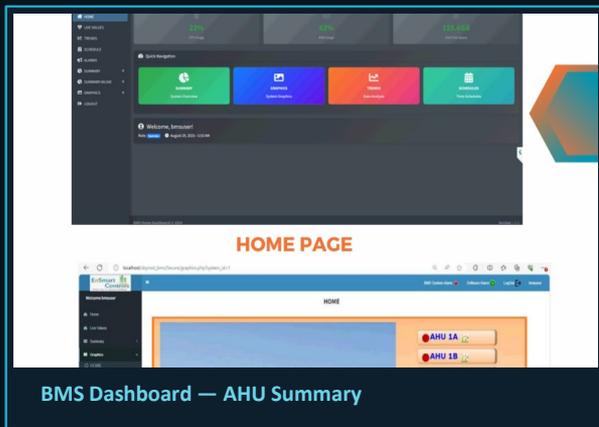
6 systems service NOW or ≤30 days

TOTAL ANNUAL VALUE

# ₹35,15,919 / yr

# What Your Operators See Every Day

Real screens from live deployments — SmartNova BMS on-premises, web-based, no client software needed.



## Web-Based Access

Any browser, any device, LAN or VPN  
— no software install

## 3D AHU Graphics

Live status overlaid on 3D AHU model  
— RUN, FILTER, VALVE, RAT

## Real-Time Alarms

Multi-level alarm routing — email +  
SMS escalation, zero missed events

## AI Alert Layer

BMS alarms + AI anomalies on one  
dashboard — zero context switching

## PHARMA / 21 CFR — ON-PREMISES AI ANALYTICS DEPLOYED

# The Only BMS AI That Stays Inside Your Facility.

Our AI analytics engine runs entirely on your servers — no cloud, no data leaving your premises. Critical for pharma, defence and sensitive facilities.

## Data Never Leaves Premises

All AI computation runs on your on-site server. No cloud dependency. No third-party data exposure.

## 21 CFR Part 11 Compliant

Tamper-proof, timestamped electronic records. Full audit trail for every AI decision and alarm.

## Cleanroom HVAC Validation

AI monitors temperature, humidity and differential pressure — alerts before deviation from spec.

## Predictive Alert Before Failure

AI detected 4.3°C delta-T degradation — trending up 0.216°C/week — scheduled before audit.



21 CFR  
Part 11

Compliant

FDA  
Registered

EnSmart

On-Premises

AI Engine

GxP  
Validated

Process

Clients: Aurobindo Pharma · Natco Pharma · OneSource · J&J · Laurus Labs

# The Value EnSmart Delivers

**₹35.2L/yr**

## Verified Energy ROI

Actual ROI report from live Bafna Ph2 — 37 AHUs, 20 VFDs, 3 valve systems

**56.6%**

## VFD Energy Reduction

Affinity law  $P \propto S^3$  — VFDs running at 70% speed save 56.6% of energy

**24–72 hrs**

## Fault Prediction Window

AI detects HVAC degradation before occupants feel it — avoid emergency calls

**5,433**

## Anomalies Auto-Detected

1,440 stuck sensors, 1,662 spikes, 427 flatlines — all classified by AI

**268.84T**

## CO<sub>2</sub> Avoided Per Year

Equivalent to 12,802 trees planted or 116.9 cars off road annually

**On-Premises**

## AI — No Cloud Required

All AI runs inside your facility. No internet dependency. Pharma-safe.

**200+**

## Projects Delivered

Across pharma, IT parks, commercial, hospitals, retail — since 2013

**Open**

## BACnet/IP — No Lock-in

ISO 16484 / ASHRAE 135 — works with any certified device globally

# Your Building Has a ₹35 Lakh Problem.

*We can show you exactly where it is — in your building, with your data, in 48 hours.*

## Request a Live Demo

See BMS AI Analytics running on real data from your sector

## Free Site Assessment

Submit your IO list — we map ROI potential within 48 hours

## Pharma Validation Pack

21 CFR Part 11 documentation, test protocols and IQ/OQ/PQ support

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